

# Morinda Honors

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## “See real people getting involved with Morinda” **MORIHO OGURA**

**Sign-up Date: 15 October 2002**

**Highest Title: Diamond Pearl Elite  
One Million Dollar Club**

Moriho Ogura is from the Sugunami Ward of Tokyo, Japan and has a wry sense of humor. He brags about graduating from kindergarten with high honors and says he loves to play golf because he’s good at wearing socks while standing.

As a child, his mother coached him saying that each time he met an obstacle, it was his responsibility to find the solution. He shouldn’t wait for someone else to do it, he had to. That lesson helped him get to where he is today.

Interestingly enough, he went to a Morinda opportunity meeting four months before the company opened in Japan. Feeling peer pressure, he signed up, but then cancelled his account almost immediately. Later, he saw positive change in the friend who brought him to the opportunity meeting and knew he was ready to start his Morinda business for real.





Along the way, he was inspired by many others. He witnessed friends achieve the life of their dreams and as he witnessed those changes, it fired him up to think that he might be able to do the same.

When asked about what he would recommend to others working to build a thriving network, he said, "I make sure my prospects get to really discover Morinda products. If they feel something, then it is my practice to have them see real people who are getting involved with Morinda. Morinda products are authentic and very effective. That is very positive, but with products this good, IPCs can make the mistake of not acquiring the skills to talk about the

business. So, when I am recruiting someone, I don't usually use product-specific tools in the first stages of recruiting."

Moriho Ogura was officially recognized as a new member of the One Million Dollar Club at Morinda's 2018 Global Business Summit in Japan. He spoke from stage about the difference one person can make and powerfully demonstrated, with the help of all the event attendees, what one light in a dark room can do. One positive invitation to support health or grow a business can make a difference. His speech there was a powerful reminder that one IPC can have a great impact.

## EXECUTIVE UPDATE: JAPAN 20TH ANNIVERSARY CELEBRATION

Japan just celebrated its 20th anniversary since opening its doors to Morinda. In usual fashion, they hosted a spectacular event attended by many local IPCs.

The Japan 20th Anniversary Celebration was a spectacular event. Over 2,000 Japanese IPCs gathered at the Tokyo Dome Convention Center to celebrate this amazing milestone. They were joined by our amazing Japanese staff, CEO Brent Willis, CCO Kelly Olsen, and Senior VP of Global Sales and Marketing Shon Whitney. Kelly reminisced about our first 20 years and shared heartwarming stories, photos, and videos of our amazing IPC leaders. Brent painted a powerful vision of the future of New Age and Morinda and how we have the best opportunity in a generation with Total Access Marketing. The event concluded with everyone on their feet singing and dancing to "Don't Stop Me Now" by Queen. It was an emotional, fun, excitement-filled event.



## “ARE YOU AWARE OF JUST HOW AMAZING MORINDA’S SPONSORING SYSTEM IS?”

Three new challenge packs from Jackie Lee offer a comprehensive product experience with tips on using the product to greatest effect. Upon completion of any one of these challenges, participants receive a free gift. What’s more, IPCs can earn an unlimited number of challenge bonuses for recruiting new customers and IPCs to participate in and complete any of these challenges. These packs—14 Days to Beautiful Skin, 30 Days to Healthy Skin, and the Miss Tahiti Makeover—were announced last month. Here’s what CHING-CHIH HAO (pictured here, in green, on the left) of Taiwan said after learning about them, though, you really should watch her say it in person by [clicking here](#). Her excitement is contagious.



“Do you know that Morinda’s Sponsoring System is so amazing? You can see the effect immediately after using the TeMana challenges. And the signup fee is free for all new friends who want to enroll as an IPC, if we share the product and invite a friend to participate in the challenge. This new friend would share with others and earn a bonus. This is to say that he not only go the product for free but also can earn a great bonus. In this method, he will build his own organization and earn a bonus every month.

“Let’s think about this: three people. We can earn money by inviting three people to join

this challenge. And these three people invite another three people. Keep copying this method consistently, you will see the amazing result.

“This sponsoring system can make us healthier, more beautiful, and earn a lot of money. Isn’t it great? Come on and join us!”

### TAHITIAN NONI JUICE, A POWER-HOUSE

March 1st through 31st Morinda is offering a unique challenge pack for those who want to see results from Tahitian Noni Juice in 30 days. Just like Jackie Lee’s challenge packs, those who purchase the 30 Day Tahitian Noni Juice Challenge packs will be able to register for the challenge, complete the challenge by sharing a picture and results, and receive a free gift for completing the challenge. More details can be found at [morinda.com](http://morinda.com). Here are a few testimonials from people who love noni!

#### BARB POHLMAN

“At 86 years young, I give my noni the credit for my energy and healthy lifestyle. I would never consider missing my morning boost of noni. I have been here from day one, thank you so much.”

#### TAEKO OSHIGAWA, Japan

“My career as a nursery teacher means I understand how important food selection is. When I started drinking Tahitian Noni Juice, I felt it was supporting my health. I’ve been hesitant to tell people about the Morinda business because I live in a rural area. I used to only tell those with whom I had a close relationship. I am now more convinced than ever about this product and business. People at my high school reunion and throughout my community have told me, “You look so young and energetic.” When they say things like that, I now start talking about Morinda products. Then, after selling products, I’ll deliver those products to them with an invitation to join me for a discovery party. I signed up in January 2018 and had just 3–4 members in my group by November. In December, that number grew to nine, and three more joined my group at the end of January. Now is a great time to introduce Noni + Collagen and Tahitian Noni Juice to others!”

#### NIKI HULL

“Morinda’s noni juice is such an important part of my life and after 15 years of drinking this juice every day, I feel incomplete if I miss it. Friends and family have had great health results too, so for me, this is Mother Nature’s best gift to us all. Thanks Morinda.”

## MUHAMMAD YOUSAF, Thailand

"I am a Pakistani national, based in Thailand since 1999. A friend of mine from Australia introduced me to Tahitian Noni in the year 2000. That was one of the best experiences in my life. After I started using noni juice, I began to feel positive changes in my body and it rejuvenated my energy. Once I was convinced and satisfied by the results of noni juice, I decided to introduce it to my social circle, which happens to be very diverse in terms of nationalities, mainly Africans, Arabs, Pakistani and Thai nationals. After they consumed noni juice, their feedback was very positive. So, I highly recommend everyone to give Tahitian Noni Juice a try and see the miracle happening in their life."



## JAKE BURCHAM

"It's the best juice on the planet. I've been drinking it for 12 years and I'll never stop. It's the best decision I've ever made in my life. I'm 59 years old and I'm just as healthy as the next person, and believe me, I lived the life that was different - I grew up in the 60s and 70s, those were good times, but not very healthy. I thank noni juice for my health today."

## NONI + COLLAGEN IS FOR ALL AGES

TeMana Noni + Collagen is the only collagen product that features noni! It has been specifically designed to ensure that each ingredient works in concert with the others to maximize their potential and enhance the collagen. People around the world are falling in love with Noni + Collagen. From Japan, here is Toshiko Koiso's story about how she discovered what Noni + Collagen could do for her.

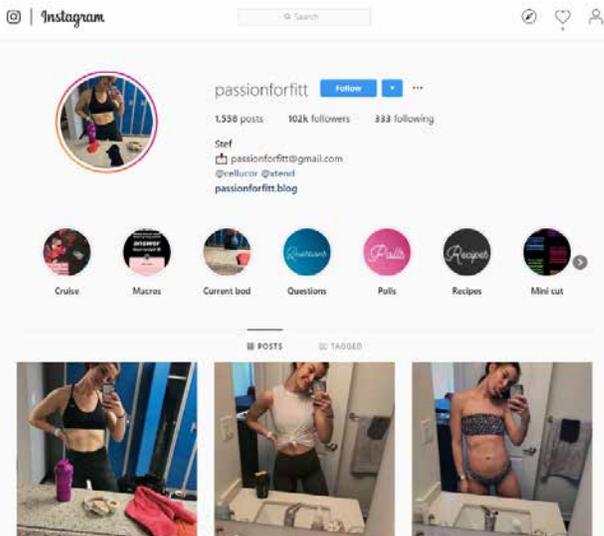


"I am 91 years old. I started drinking Tahitian Noni Juice in 1999, but then stopped for several years. In 2017, my sponsor, Itsuko Kanamaru, encouraged me to start drinking TNJ again. I decided to do so and have loved the way I've been feeling.

"When I heard about the TeMana Noni + Collagen limited time offer, I knew immediately I wanted to purchase. Five days after starting to drink it I realized my skin was looking better and

better. I shared an 'after' photo with my granddaughter months after starting to take Noni + Collagen and she asked me, 'Is this a picture of you when you were younger?' That made me so very happy!

"I'm now using the TeMana Noni Brightening products as well and love them. Even at 91, I want to look and feel beautiful."



## POPULAR INSTAGRAMMER LOVES TEMANA BRIGHTENIN

TeMana Brightening products are supporting healthy, beautiful skin internationally. Morinda caught up with popular Instagrammer Stef Jakubowski (@passionforfitt) about her experience using the TeMana Brightening line. Here's what she said:

"I've been using Morinda (TeMana Brightening products) since November and my skin has honestly never been better! So obsessed!! Going to have to save up a bit and buy some more now that it's empty!! I love them and they're the only product I've used consistently! I have gotten so many compliments on my skin!!"