

Morinda Honors

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Jackie Lee's TeMana 14-Day Challenge leads people to love their skin

Birgitta Engberg, Norway

"I am incredibly pleased with the TeMana 14-Day Challenge. My skin feels much cleaner and softer. Will continue with the 2-2-2 method!"

Christine Hellström

"Superb products that have made my skin healthier. I find that the skin, and especially the areas where there are a lot of pores, is cleaner. My skin looks less red and the appearance of blackheads and blemishes has decreased. I recommend TeMana to everyone."

Anette Friis

"My skin feels so soft and has a smoother tone. I feel more youthful and often get compliments on my skin. I'll never stop using these products. I'm so satisfied."

Maria Gilén

"My skin needs moisture, especially during fall and winter and in just 14 days, I see and feel a difference. My skin is so soft and has an amazing glow!"

Therese Hellström

"Great results. Now a day will not pass without me using TeMana products!"





Executive Update

Brent Willis

Fox Business interviewed Morinda and New Age Beverages CEO Brent Willis about licensing and selling Marley CBD-infused

drinks. During the interview, he talks about what success looks like. See that video [here](#).

Noni + Collagen: A business opportunity

Mika Nakagawa qualified as a Level 2 Area Developer. As a result of those efforts, she qualified for a second account through which she could earn additional commissions. Noni + Collagen played a key role in her strategy for that new account. Here are her 3 ways:

"When I got a second account, I considered how to make use of it. I felt I needed to take on a new challenge to bring momentum to my group. Another leader has said, 'Maintaining the status quo is the same as retreating,' and so, I decided to

start from scratch with this account. I wanted to set an example for my group and inspire them, not only by providing support, but by building a new organization. I utilized Noni + Collagen and Tahitian Noni Juice to earn the titles of Jade and Jade Elite. My next step is to advance to Pearl for a second time."



Thai IPC featured in magazine

Featured in a December edition of a Thai network marketing magazine, Thanyalux Koseesirikul is a dynamic leader from Thailand, looking to grow her business and support her downline. The title of the article is "Faith with Morinda Brings Her Success." That faith has made her a powerful advocate for Morinda's products and business opportunity.



Here's what Thanyalux told the network marketing world about why she is with Morinda: "We use Morinda products because it meets our needs. They support good health, so it is not at all difficult to introduce these products to those around you. And that is what creates this business opportunity."

And in reference to building her network, she focused on teamwork. Here is the encouragement she shared: "I have had good success because I have a good team. I have been (and will be) working on myself to be a good sponsor. My downline is just fantastic and I love and care for my team as if they were family members. Those we get to work with us must see the benefits of Morinda's products. At this point, we have a team involved in various professions—doctors, nurses, pharmacists—all of whom are truly benefiting from these products. I believe that caring for and understanding the needs of your team are vital to this business!"

TeMana Lips are addictive (in a good way)

Lips are looking more luscious all over the world thanks to Morinda. TeMana Lips is a powerful product line that makes great lips look and feel even better.

People globally are learning that TeMana Lips products do more than just make lips look great. One woman loved the lip gloss so much that she took to Instagram to rave about it. She said, "I stumbled upon @morindapics lipgloss while out with a friend. She let me borrow some and I was hooked. It's the most hydrating gloss I've ever owned."



Japanese IPC finds solutions with Morinda

Mikiko Tanaka from Japan advanced to the title of Pearl near the end of 2018. She was recently recognized at a local event, and her inspirational speech at that time is a testament to the opportunity inherent in a Morinda business. This is what she said.



"I am so grateful for my upline members and all the group members who have been supporting me. It has been nine years since I joined Morinda. I was initially uninterested in the business opportunity. As I started listening to others and attending events, my brother, who was building a Morinda business, convinced me that a Morinda business

was more stable and had a bigger expected return than winning the lottery. I started to feel the value of this business and the opportunity. I have always feared losing my current job, but Morinda has provided me the solution for better health and financial problems. I obtained both by creating a Morinda business."

Peruvian IPCs perform Christmas service

Independent Product Consultants and staff in Peru found themselves reaching out over the Christmas holiday to gift smiles to children stuck in the hospital on Christmas Eve. Watch the video recap of what they did [here](#).



Morinda University: A training ground

Morinda University trains IPCs to utilize business programs and tools to reach more people and grow their network. Ezra and Angela Simms from Canada are pictured working with prospects at an expo where they sold out of products in the first day and a half. Prior to that expo, they attended an MU event and saw immediate payoffs when implementing what they learned. Here is what they said:



"Since attending Morinda University, our business has seen the reactivation of 10 IPCs and new registration of four personally sponsored IPCs. Three of our downline have registered on Community Pro since then. Other team members increased their volume with reactivations and newly sponsored people. The new approach and knowledge we passed on from what we learned at MU made this possible.

"The approach we present prospects with is the elimination of 'A Bill Per Month.' This strategy helps to gain financial freedom and resonates with prospects."